

## Show Facts

### Vision Preview

Broward County Convention Center - Floridian Ballroom

November 4 - 5, 2011

- ♦ Booth Size: 8' deep x 10' wide or 8' deep x 8' wide (mini booth)
- ♦ Drapery Color: Blue & White
- ♦ Included in each 8' x 10' booth will be pipe and drape, one (1) 8' blue or white draped table, two (2) chairs, one (1) wastebasket, and one (1) 7" x 44" one line identification sign with company name  
*or*
- ♦ Included in each 8' x 8' booth will be pipe and drape, one (1) 6' blue or white draped table, two (2) chairs, one (1) wastebasket, and one (1) 7" x 44" one line identification sign with company name
- ♦ Exhibit area is carpeted in a Marine Blue, multi-color pattern
- ♦ Electric Service must be ordered from Edlen Electric (see Edlen Electric form)

### **Exhibitor Set-Up:**

Thursday	November 3rd	2:00 p.m. - 5:00 p.m.
Friday	November 4th	8:00 a.m. - 4:30 p.m.

### **Show Hours:**

Friday	November 4th	5:00 p.m. - 8:00 p.m.
Saturday	November 5th	12:00 p.m. - 6:00 p.m.

### **Breakdown Schedule:**

Saturday	November 5th	6:00 p.m. - 10:00 p.m.
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### **Additional Information:**

- ♦ Attached forms are for any additional services or items that you may feel necessary for your booth area.
- ♦ Please note the dates on the forms to receive the discount rates and also the advance shipment deadline date.
- ♦ If you have questions regarding any of Show Management Convention Services forms, please contact us at (954) 764-7719 or email us at [customerservice@showmanagement.com](mailto:customerservice@showmanagement.com).

### **Shipping Information:**

- ♦ Advance shipments to warehouse accepted up to 30 days prior to show dates.
- ♦ Advance shipment deadline: **October 31<sup>st</sup>** ~ Shipments received after this date will be handled at the standard rate.
- ♦ Service is available for direct show site shipping. **All direct shipments** can only be received on Thursday, November 3rd between the hours of 2:00 p.m. - 5:00 p.m. & Friday, November 4th between the hours of 8:00 a.m. - 4:00 p.m.

**See Material Handling Rates & Order form for additional and/or late fees.**

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CONVENTION SERVICES  
 1900 NW 21st Avenue  
 Fort Lauderdale, Florida 33311  
 Ph: 954/764-7719 Fax: 954/764-2674  
 Email: customerservice@showmanagement.com

**Payment Policy**

**Advance Rate Deadline:  
October 24, 2011**

**Event:** Vision Preview  
**Location:** BCCC - Floridian Ballroom  
**Show Dates:** November 4 - 5, 2011

**PLEASE FAMILIARIZE YOURSELF WITH THIS POLICY BEFORE ORDERING ANY SERVICES**

**THIS FORM MUST BE SIGNED AND SENT WITH FULL PAYMENT BEFORE ANY SERVICES WILL BE PERFORMED**

**• NO SERVICES WILL BE PERFORMED WITHOUT FULL PAYMENT IN ADVANCE •**

No telephone orders can be accepted - please mail or fax your order with payment.

**Payment for Services**

Show Management requires payments in full at the time services are ordered. Further, Show Management requires that you provide a credit card authorization with your initial order. **For your convenience, we will use this authorization to charge your account for services, which may include labor and freight handling not covered by your initial payment and/or any order placed by your representative.**

**Method of Payment**

Show Management accepts American Express, MasterCard, Visa, company checks (made payable to Yachting Promotions, Inc.), and bank wire transfers\*. Purchase orders are not considered payment. All payments must be made in U.S. funds drawn on a U.S. Bank. A \$30.00 service charge will be assessed for all returned checks and/or declined credit cards. \*A \$30.00 service charge will be added for processing wire transfers.

**Third Party Billing**

The exhibiting company is ultimately responsible for payment of charges incurred on its behalf. In the event the named third party does not provide prompt payment, charges immediately revert to the exhibiting company along with any service charges, collection fees, etc.

**Advance Rates**

To qualify for advance rate, orders must be received with payment on or before the deadline date(s). Orders received after this date(s) or without payment will be charged the standard rate.

**Show Site Orders**

No service will be performed without full payment at the time the order is placed.

Standard Rates will apply to ALL show site orders.

**Show site orders subject to availability.**

**Adjustments / Cancellations**

Adjustments to your invoice will not be made after the close of the show. Some items, services and labor are subject to cancellation fees. Refer to each order form for details. No credits will be issued for services ordered and installed even though not used.

**Price Quotes**

Prices quoted are for the duration of the show and include installation, rental, and removal, except where indicated.

**Default Colors**

If skirting and/or carpet colors are not selected, show colors will prevail. If at show site exhibiting company determines that they would like a different color skirt other than the default color, the exhibiting company must pay a 50% cancellation fee and rent a new skirt.

**Rental Responsibility**

All materials are on a rental basis and shall remain the property of Show Management Convention Services. The exhibiting company shall be held financially responsible for any damage to Show Management equipment used by the exhibiting company.

**Outbound Services**

All outbound services will be processed on your credit card and a copy of the receipt will be mailed within 10 days of the close of show.

**Freight Shipping / Labor / Rigging**

If you will be shipping to our warehouse or show site, ordering installation, dismantling labor or rigging labor, you MUST complete the enclosed Payment & Credit Card Authorization form. **Our services cannot be performed unless we have this form completed and returned to us.**

**Payment Policy Acknowledgement**

Company Name: \_\_\_\_\_

Space(s)#: \_\_\_\_\_

Name: \_\_\_\_\_

Authorized Signature\*: \_\_\_\_\_

\*By signing this form, I am stating that I agree with, have read and understand all policies that have been described within this form.

**P**LEASE CONTACT ONE OF OUR CUSTOMER SERVICE REPRESENTATIVES WITH ANY QUESTIONS YOU MAY HAVE REGARDING THE PAYMENT POLICY PRIOR TO THE SHOW. YOU MAY CONTACT US AT THE NUMBERS LISTED AT THE TOP LEFT CORNER OF THIS PAGE. ON SITE QUESTIONS CAN BE ADDRESSED AT THE SHOW MANAGEMENT CONVENTION SERVICE DESK.



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## Payment & Credit Card Authorization

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**Show Dates:** November 4 - 5, 2011

### EXHIBITING COMPANY INFORMATION (please print or type)

Company Name: \_\_\_\_\_ Space #: \_\_\_\_\_  
 Address: \_\_\_\_\_ Email: \_\_\_\_\_  
 City/State/Zip: \_\_\_\_\_  
 Phone: \_\_\_\_\_ On-Site Cell/Beeper: \_\_\_\_\_ Fax: \_\_\_\_\_  
 Name (print or type): \_\_\_\_\_ On-Site Contact: \_\_\_\_\_  
 Signature\*: \_\_\_\_\_

\* By signing this form, I am stating that I agree with, have read and understand all policies that have been described on the Payment Policy Form.

### HELPFUL INFORMATION

#### ADVANCE RATES:

Please note the deadline dates on each of the forms to receive the advance rates (In Deadline Date Order):

EAC Form Deadline:	October 24, 2011
Furniture Deadline:	October 24, 2011
Carpet Deadline:	October 24, 2011
Modular Hardwall System Deadline:	October 24, 2011
Special Sign Deadline:	October 24, 2011
Labor Information Order Deadline:	October 24, 2011
Material Handling Exhibitor Questionnaire:	October 24, 2011
Advance Freight Shipment Deadline:	October 31, 2011

#### FREIGHT:

Advance shipment deadline: **October 31, 2011** ~ Shipments received after this date will be handled at the standard rate.  
 See Material Handling Rates & Order form for pricing, additional and/or late fees.

#### FACILITY SHIPPING INFORMATION:

Please be advised that the facility will not accept any advance freight deliveries. All crates, packages, cartons and fiber cases sent directly to show site must be addressed "in care of" (c/o) Show Management Convention Services, Show Name, Company Name, Space#, Broward County Convention Center - Floridian Ballroom, 1950 Eisenhower Boulevard, Fort Lauderdale, FL 33316, and can only arrive during your designated set-up schedule. Please refer to the Material Handling/Shipping Instructions page for more information. If you have any questions about this form please contact us at the above mentioned numbers or email us at customerservice@showmanagement.com.

### CREDIT CARD AUTHORIZATION

Please Charge my:







I also authorize charging any unpaid balance on my credit card

Account Number:

Exp. Date: Month:  Year:  V-Code:

(For Visa and MasterCard users only)

Cardholder's Name: \_\_\_\_\_

Credit Card Billing Address: \_\_\_\_\_

Authorized Signature\*: \_\_\_\_\_ Print Name: \_\_\_\_\_

\* By signing this form, I am stating that I agree with, have read and understand all policies that have been described on the Payment Policy Form.

Please complete all information and return your order forms with payment in full. You may choose to pay by credit card, check or bank wire transfer, however, we require your credit card authorization to be on file with Show Management.

For your convenience, we will use this authorization to charge your credit card for any additional amounts incurred. (Refer to Payment Policy)

**IMPORTANT INFORMATION:** \*Cancellation after deadline will be charged at 50% of prevailing rate. \*Cancellation after installation will be 100% of prevailing rate. \*Orders received after deadline will be filled as available at the standard rates. \*Floor orders are limited to availability. \*Phone orders will NOT be accepted. \*All materials are furnished on a rental basis and remain the property of SMCS. \*Adjustments to your invoice will not be made after the close of the show. \*A finance charge of 1.5% per month (18% annum) will be added to all accounts not paid within ten days of invoice date. \*In the event it becomes necessary to enforce this agreement for collection through legal counsel, exhibitor and/or exhibiting company agrees to pay a reasonable attorney's fee for such collection effort.



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## Contractor Information

**EAC Deadline:**  
**October 24, 2011**

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**Show Dates:** November 4 - 5, 2011

## OFFICIAL SHOW CONTRACTORS

Official Show Contractors are appointed by Association Management, on behalf of all exhibitors, to provide necessary equipment and perform required services to promote the safe, orderly and expeditious production of the event.

The Official Show Contractors are charged with the efficient distribution of equipment, labor and services to exhibitors and Association Management, the application of local union and exhibit hall regulations and requirements, and to ensure that the proper types and limits of insurance are in force.

These contractors are the sole providers allowed for the usual trade show services including, but not limited to: material handling, rental furnishings, forklift rigging, hanging of signs, cleaning, supervision, installation and dismantling of exhibits.

Exceptions include:

The exhibitors may elect to supervise the installation and dismantling of their properties and ordered services in facilities not controlled by union labor (right to work states).

The exhibitor may elect to appoint an I & D contractor or exhibit builder to supervise, install and dismantle properties within their booth space.

## EXHIBITOR APPOINTED CONTRACTORS

Exhibitors may utilize the services of non-official contractors to supervise, install and dismantle their exhibit if the following conditions are met:

**The Exhibitor and the non-official contractor must notify Show Management Convention Services of their services, by the EAC deadline date, using the Exhibitor Appointed Contractor Form from this exhibitor kit.**

In the event that this notification is not received by the EAC deadline date, or if the information contained there in is incomplete or inaccurate, the non-official contractor will not be allowed in the exhibit hall except to supervise the work in question. The labor, for the work required, will be supplied by the Official Show Contractor.

The non-official contractor must, by the deadline date above, provide Show Management Convention Services with a current Certificate of Insurance containing minimum limits of liability of \$500,000 for property damage per occurrence, \$1,000,000 for personal injury per occurrence, Workers' Compensation aggregate coverage of \$1,000,000 per occurrence, naming Association Management and Show Management Convention Services as additionally insured for the time period in question.

If the non-official contractor is empowered to incur expense on behalf of the Exhibitor, a Third Party Billing form from the exhibitor manual must be completed, by the Exhibitor, and sent to Show Management Convention Services. The Exhibitor agrees that he is ultimately responsible for the cost of all services provided in connection with his/her exhibit.

**The non-official contractor shall not provide any Forklifts, Cranes or other equipment necessary for the unloading or loading of exhibit material.**

The non-official contractor must confine its operations to the exhibitor area of its clients. No service desks, storage areas or other work facilities will be located anywhere in the facility. Show aisles and public areas are not part of the Exhibitor's booth space.

**The non-official contractor may not solicit business from Show Management Convention Services to include other Exhibitors, Transportation, or storage of Exhibit Materials.**

The non-official contractor must have all business licenses, work permits, and insurance required by State and City governments and Facility Management before beginning work, and shall provide Association Management with evidence of compliance.

If required, the non-official contractor must be able to provide evidence that it has current and applicable labor contracts and must comply with all labor agreements and jurisdictions. The non-official contractor must not jeopardize the production of the event by any act or practice that would lead to work stoppages, strikes or labor disputes.

Non-official contractor employees must wear approved identification badges at all times while in the work area. Badges will be issued at show site, to authorized representatives, when all requirements have been met.

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<b>Exhibitor Appointed Contractor</b>
<b>EAC Deadline: October 24, 2011</b>
<b>Event:</b> Vision Preview <b>Location:</b> BCCC - Floridian Ballroom <b>Show Dates:</b> November 4 - 5, 2011

Please complete and submit this form to Show Management Convention Services at the address or fax number above by the deadline date shown. Complete one form for each non-official contractor used. Only the official contractor or the facility may provide building services, utilities and freight handling. No other contractors will be approved for these services. **The official service contractor will provide all usual trade show services, including labor. Exhibitors may appoint a qualified non-official contractor to provide installation labor and/or supervision provided all of the following conditions are met:**

- The EXHIBITOR must inform Show Management Convention Services that they have sub-contracted a non-official contractor by completing and submitting this form by the deadline date listed above. If Show Management Convention Services does not receive proper notification by the deadline date, then the non-official contractor personnel will not be allowed in the exhibit hall except to supervise the work in question, and the official contractor will provide the labor.
- The CONTRACTOR hired by the EXHIBITOR must, by the deadline date above, provide Show Management Convention Services with a current certificate of insurance with minimum limits of \$500,000 property damage per occurrence, \$1,000,000 personal injury per occurrence, workers compensation aggregate coverage of \$1,000,000 per occurrence, and naming Show Management Convention Services as additionally insured for the time period in question.
- The CONTRACTOR must abide by the rules and regulations of the show and all pertinent union and facility regulations.
- CONTRACTOR employees must wear approved identification at all times while in the work area. If required, badges will be issued at show site to authorized contractor representatives when all requirements have been met.

**INCOMPLETE OR UNSIGNED FORMS WILL NOT BE ACCEPTED**

I understand and agree to the above listed conditions.

Exhibitor Signature: \_\_\_\_\_ Print Name: \_\_\_\_\_  
 Name of Service Contractor: \_\_\_\_\_ Date: \_\_\_\_\_  
 Services to be performed: \_\_\_\_\_  
 Contact Name: \_\_\_\_\_ Contact Phone: \_\_\_\_\_ Contact Fax: \_\_\_\_\_  
 Contractor Address: \_\_\_\_\_

Company Name: \_\_\_\_\_ Space #: \_\_\_\_\_  
 Address: \_\_\_\_\_ City: \_\_\_\_\_  
 State: \_\_\_\_\_ Zip: \_\_\_\_\_ Country: \_\_\_\_\_  
 Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Email: \_\_\_\_\_  
 On-Site Contact: \_\_\_\_\_ On-Site Cell/Beeper: \_\_\_\_\_  
 Name (print or type): \_\_\_\_\_ Signature\*: \_\_\_\_\_

\* By signing this form, I am stating that I agree with, have read and understand all policies that have been described on the Payment Policy Form.

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### Third Party Authorization

**Advance Rate Deadline:  
 October 24, 2011**

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**PLEASE FAMILIARIZE YOURSELF WITH THIS POLICY BEFORE ORDERING ANY SERVICES**

**NO SERVICES WILL BE PERFORMED WITHOUT FULL PAYMENT IN ADVANCE**

• All orders must be received with full payment prior to deadline date to qualify for advance rate •

No telephone orders can be accepted - please mail or fax your order with payment

The following information must be completed and the form returned to Show Management Convention Services by the advance rate deadline. Both parties MUST sign this form indicating acceptance; otherwise, request will be denied.

When a third party is handling your display and/or paying for any services on your behalf, we will agree to this Third Party arrangement if the following payment is agreed upon and all signatures are properly completed. By signing this form, both parties agree and understand that the exhibiting firm is responsible for all charges. In the event that the named third party does not make payment by show close, Show Management Convention Services will be paid by the exhibiting firm on demand at show site. The show site invoice may or may not include the outbound drayage services/rigging, etc.

#### EXHIBITING COMPANY INFORMATION (please print or type)




Company Name: \_\_\_\_\_ Space #: \_\_\_\_\_  
 Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Email: \_\_\_\_\_  
 On-Site Contact: \_\_\_\_\_ On-Site Cell/Beeper: \_\_\_\_\_  
 Name (print or type): \_\_\_\_\_ Signature\*: \_\_\_\_\_

\* By signing this form, I am stating that I agree with, have read and understand all policies that have been described on the Payment Policy Form.

#### ITEMS TO BE PAID BY THIRD PARTY

- |                                                    |                                                                         |
|----------------------------------------------------|-------------------------------------------------------------------------|
| <input type="checkbox"/> All Services              | <input type="checkbox"/> Carpet                                         |
| <input type="checkbox"/> Rental Furniture          | <input type="checkbox"/> Rigging Equipment/Labor In & Out               |
| <input type="checkbox"/> Drayage/Material Handling | <input type="checkbox"/> Installation & Dismantle Labor                 |
| <input type="checkbox"/> Booth Cleaning            | <input type="checkbox"/> Other (please specify):                        |
| <input type="checkbox"/> Signage                   | <div style="border: 1px solid black; height: 30px; width: 100%;"></div> |

#### THIRD PARTY INFORMATION (COMPLETE ONLY IF APPLICABLE)

Third Party Agent: \_\_\_\_\_ Phone: \_\_\_\_\_  
 Billing Address: \_\_\_\_\_ Fax: \_\_\_\_\_  
 Printed Name: \_\_\_\_\_ Authorized Signature: \_\_\_\_\_  
 Please Charge my:        
 I also authorize charging any unpaid balance on my credit card  
 Account Number: \_\_\_\_\_  
 Exp. Date: Month:  Year:  V-Code:   
 (For Visa and MasterCard users only)  
 Cardholder's Name: \_\_\_\_\_  
 Credit Card Billing Address: \_\_\_\_\_  
 Authorized Signature\*: \_\_\_\_\_ Print Name: \_\_\_\_\_

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**Labor Order  
 (Installation & Dismantling)**

**Deadline:  
 October 24, 2011**

**Event:** Vision Preview  
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**LABOR RATES**

		Hourly Rate
Straight time	<b>Monday - Friday</b> 8:00 AM - 4:30 PM	\$ 65.00
	<b>Monday - Friday</b> 4:30 PM - 8:00 AM <b>Saturday and Sunday</b> All Day	\$ 97.50

**PLAN A - Show Management Supervised Labor**

- ◆ Proceeds without exhibitor present.
- ◆ In addition to above rates, a 25% supervision fee (\$35.00 minimum) will apply for both installation and dismantling.
- ◆ Show Management Convention Services will supervise labor to: Unpack and install display before exhibitor arrives at show site. Dismantle, pack and arrange to ship display after show closing.
- ◆ Completion date is subject to freight move-in schedules and arrival of display.
- ◆ Show Management does NOT unpack or re-pack customer product. Customer must be present.
- ◆ Minimum one (1) hour charge applies per man, and time will be charged in one hour increments thereafter.
- ◆ Work will be done on straight time if circumstances permit, however, this is NOT a guarantee. Overtime charges will apply as necessary.

**LABOR ESTIMATE**

Please choose the plan you will be using and fill in the appropriate areas:

**Plan A**       **Plan B**

*For labor specifications, please fill out the Labor Information form.*

	Installation	Dismantling
Date labor needed		
Start Time		
Number of persons needed		
Hours per person		
Total Hours		
Hourly Rate		
Estimated Cost		
Estimated Total of installation /dismantling		
If using Plan A, add 25% supervision fee (or \$35.00 minimum)		
<b>ESTIMATED TOTAL OF LABOR DUE</b>		

*For Plan B, please list on-site exhibitor representative:*

On-Site Phone:

**PLAN B - Exhibitor Supervised Labor**

- ◆ Does not proceed without exhibitor supervision.
- ◆ Start time can be guaranteed only in those instances where labor is requested for the start of the work day which is 8:00am.
- ◆ We ask that you sign your labor in and out at our service desk.
- ◆ Minimum one (1) hour charge applies per man.
- ◆ Failure to call for labor at requested time will result in one (1) hour charged per man requested, unless 24 hours notice is provided.
- ◆ Orders for labor received at the show site will be processed after advance orders.
- ◆ To avoid any delays in service, please refer to our payment policy and credit card authorization included in this manual.

**Order is invalid without 100% advance payment.**

Company Name: \_\_\_\_\_ Space #: \_\_\_\_\_  
 Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Email: \_\_\_\_\_  
 On-Site Contact: \_\_\_\_\_ On-Site Cell/Beeper: \_\_\_\_\_  
 Name (print or type): \_\_\_\_\_ Signature\*: \_\_\_\_\_

\* By signing this form, I am stating that I agree with, have read and understand all policies that have been described on the Payment Policy Form

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### INBOUND FREIGHT INFORMATION

Carrier

Target Date

Date Shipped

Pro Number

Shipped By

# of Pieces  Weight (lbs)

Shipped to:  Warehouse  Show Site

Shipment is:  Crated  Loose

### SET-UP INFORMATION FOR INSTALLATION

Please check all that apply and provide information where requested:

Set-up drawings are attached

Set-up drawings are with exhibit

Plans in Crate #

Forklift is required

Rental Carpet Color

Own Carpet Color

Padding Size

Booth Size

### SERVICES ORDERED

Please check all services ordered:

Electrical  Telecommunications  A / V Equipment

Booth Cleaning  Furniture  Other Items (please list)

Payment in full for labor, must accompany form and be received at our office by deadline date. • Please complete Payment & Credit Card Authorization Form. • Checks made payable to Yachting Promotions, Inc.

### ELECTRICAL SPECIFICATIONS

Electrical should go under the carpet.

Electrical drawings are attached.

Electrical drawings are with display.

Electrical drawings were sent to the Official Electrical Contractor

### OUTBOUND FREIGHT INFORMATION

Consignee

Address

City, St, Zip

2nd Consignee

Address

City, St, Zip

Carrier

Please Choose:  Common  Air Freight  Van Line

Other

### EMERGENCY CONTACT / SHOW SITE CONTACT

Name

Title

Phone

Alternate Contact #

Contact's Hotel

Arrival Date / Time

Depart Date / Time

Company Name: \_\_\_\_\_ Space #: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Email: \_\_\_\_\_

On-Site Contact: \_\_\_\_\_ On-Site Cell/Beeper: \_\_\_\_\_

Name (print or type): \_\_\_\_\_ Signature\*: \_\_\_\_\_

\* By signing this form, I am stating that I agree with, have read and understand all policies that have been described on the Payment Policy Form

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## Material Handling Rates & Order Form

**Advance Rate Deadline:  
 October 31, 2011**

**Event:** Vision Preview  
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**PLEASE FAMILIARIZE YOURSELF WITH THIS POLICY BEFORE SHIPPING EXHIBIT MATERIALS**

**• NO SERVICES WILL BE PERFORMED WITHOUT FULL PAYMENT IN ADVANCE •**

**\*ALL SHIPMENTS ARE REQUIRED TO HAVE DOCUMENTED WEIGHT TICKETS\*  
 SMCS WILL ESTIMATE THE WEIGHT IF NO WEIGHT TICKET IS PROVIDED**

**CHARGE IS BASED ON THE INBOUND WEIGHT, PER SHIPMENT**

*Full rate is charged regardless of whether service is used in full or partially*

Weight	Advance Rate	Standard Rate
	Shipment(s) arriving before October 31, 2011	Shipment(s) arriving after October 31, 2011
Up to 19 lbs.	\$ 32.75	\$ 38.25
20 to 100 lbs.	\$ 85.25	\$ 95.50
101 to 300 lbs.	\$ 240.00	\$ 269.25
301 to 500 lbs.	\$ 360.75	\$ 404.00
501 to 1000 lbs.	\$ 556.25	\$ 623.50
1001 to 1500 lbs.	\$ 797.75	\$ 892.75
1501 to 2000 lbs.	\$1,033.00	\$1,156.25
2001 lbs. and over	\$ 62.50 per hundred weight	\$ 68.75 per hundred weight



For your convenience, we will use your authorization (*given on the Payment & Credit Card Authorization form*) to charge your credit card for services not covered by your initial payment and/or any order(s) placed by your representative. Advance rate and standard rate are based on the date/time freight is received.

**CRATED / CARTONED / PACKAGED / SKIDDED MATERIAL** Rates include all labor and equipment required to unload shipment, storage at no charge for 30 days prior to set-up time, delivery to exhibit space, handling of empty containers to and from booth area, and reloading of shipment onto outbound carrier at the close of the event.

Amount = \_\_\_\_\_

**SHIPMENTS REQUIRING SPECIAL HANDLING** will be handled at the exhibitors risk and will be charged the above published rates plus 50%.

Includes, but is not limited to any shipment that is loaded and/or packed in such a manner as to require additional handling (ground loading, side door loading, constricted space loading, designated piece loading, stacked shipment(s)).

Includes shipments that are loose and not in crates, cases, boxes, and/or non-skidded machinery without proper lifting bars or hooks.

Rate x 50% = \_\_\_\_\_

**OVERTIME RATES** in the amount of 25% of the above mentioned rates will be assessed and applied each way to freight either received at the warehouse or show site that must be moved into or out of booth(s) before 8:00 am or after 4:30 pm Monday to Friday or on Saturday and/or Sunday.

Rate x 25% = \_\_\_\_\_

- Please complete Payment & Credit Card Authorization Form.
- Checks made payable to Yachting Promotions, Inc.

**Estimated Total Due \$** \_\_\_\_\_

Company Name: \_\_\_\_\_ Space #: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Email: \_\_\_\_\_

On-Site Contact: \_\_\_\_\_ On-Site Cell/Beeper: \_\_\_\_\_

Name (print or type): \_\_\_\_\_ Signature\*: \_\_\_\_\_

\*By signing this form, I am stating that I agree with, have read and understand all policies that have been described on the Payment Policy

**IMPORTANT INFORMATION:** \*Shipments must arrive prepaid. \*No collect shipments will be accepted. \*Phone orders will NOT be accepted. \*Adjustments to your invoice **will not** be made after the close of the show. \*A finance charge of 1.5% per month (18% annum) will be added to all accounts not paid within ten days of invoice date. \*In the event it becomes necessary to enforce this agreement for collection through legal counsel, exhibitor and/or exhibiting company agrees to pay a reasonable attorney's fee for such collection effort.



CONVENTION SERVICES  
 1900 NW 21st Avenue  
 Fort Lauderdale, Florida 33311  
 Ph: 954/764-7719 Fax: 954/764-2674  
 Email: customerservice@showmanagement.com

## Material Handling & Shipping Instructions

**Advance Rate Deadline:  
 October 31, 2011**

**Event:** Vision Preview  
**Location:** BCCC - Floridian Ballroom  
**Show Dates:** November 4 - 5, 2011

### • NO SERVICES WILL BE PERFORMED WITHOUT FULL PAYMENT IN ADVANCE •

#### ARRANGING FOR SHIPMENT OF MATERIALS TO SHOW

- |                                                                                                                                                                                       | Accomplished             |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------|
| <b>Step 1</b> - Using the shipping instructions in the following section, decide when and where you should ship.                                                                      | <input type="checkbox"/> |
| <b>Step 2</b> - Using the shipping instructions in the following section, carefully address labels with Show name, Exhibiting Company name, booth number, etc..                       | <input type="checkbox"/> |
| <b>Step 3</b> - Using the Material Handling Rates, select the most cost effective way to ship by considering the rates and charges for services you plan to use.                      | <input type="checkbox"/> |
| <b>Step 4</b> - Notify the shipper (if the shipper is a separate party) of when and where the shipment should be delivered. Use the addresses from the shipping instructions section. | <input type="checkbox"/> |

#### SHIPPING INSTRUCTIONS

##### SINGLE PIECES OF FREIGHT WEIGHING IN ACCESS OF 5,000 LBS. CANNOT BE ACCEPTED AT THE WAREHOUSE

Before shipping - Complete payment arrangements with Show Management Convention Services by filling out and completing the Payment & Credit Card Authorization form and mail or fax to Show Management Convention Services.

- When to ship: A. Shipments consigned to WAREHOUSE will incur late shipment charges if materials arrive after **October 31, 2011**.  
 B. Shipments consigned to SHOW SITE must arrive **no earlier than customers first set-up date**. The facility has no storage areas. **Materials to arrive prior to first customer set-up date should be shipped to the warehouse address.**

**ALL SHIPMENTS MUST BE PREPAID. COLLECT SHIPMENTS WILL NOT BE ACCEPTED. LOOSE OR UNCRATED MATERIALS WILL NOT BE ACCEPTED AT THE WAREHOUSE.**

### Advance Rate Deadline: October 31, 2011

#### Where to ship:

<b>Must arrive no later than November 2nd to the WAREHOUSE Shipping Address</b>
<b>Name of Exhibiting Company</b> <b>Your Booth Number</b> <b>Vision Preview</b> <b>C/O Show Management Convention Services</b> <b>1900 NW 21st Avenue</b> <b>Fort Lauderdale, Florida 33311</b>
<b>Warehouse Hours: 8:00am - 4:30pm, Mon-Fri</b>

<b>Must arrive no earlier than Move-In Schedule to the DIRECT SHOW SITE Shipping Address</b>
<b>Name of Exhibiting Company</b> <b>Your Booth Number</b> <b>Vision Preview</b> <b>C/O Show Management Convention Services</b> <b>Broward County Convention Services</b> <b>1950 Eisenhower Boulevard</b> <b>Fort Lauderdale, Florida 33316</b>
<b>1st set-up Date/Time: November 3, 2011 at 2:00pm</b>

The consignment or delivery of a shipment to Show Management Convention Services by a customer, or by a shipper, or carrier acting on behalf of a customer shall be construed as an acceptance by the customer (and/or shipper) of the terms and conditions set forth for all material handling services.

Customer accepts responsibility for the payment of Show Management Convention Services charges in connection with the handling of customer's shipment (s) as set forth in the Material Handling Rates & Order Form, and customer guarantees payment to Show Management Convention Services in the event that any third party who acts on Customer's behalf shall fail to pay such charges.

**Certified weight tickets will be required on shipments exceeding 500 lbs shipped to the warehouse or show site.**

Company Name: _____	Space #: _____
Phone: _____	Fax: _____
Email: _____	
On-Site Contact: _____	On-Site Cell/Beeper: _____
Name (print or type): _____	Signature*: _____
* By signing this form, I am stating that I agree with, have read and understand <u>all</u> policies that have been described on the Payment Policy Form	

**IMPORTANT INFORMATION:** \*Shipments must arrive prepaid. \*No collect shipments will be accepted. \*Phone orders will NOT be accepted. \*Adjustments to your invoice **will not** be made after the close of the show. \*A finance charge of 1.5% per month (18% annum) will be added to all accounts not paid within ten days of invoice date. \*In the event it becomes necessary to enforce this agreement for collection through legal counsel, exhibitor and/or exhibiting company agrees to pay a reasonable attorney's fee for such collection effort.



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## Material Handling Exhibitor Questionnaire

**Deadline:**  
**October 24, 2011**

**Event:** Vision Preview  
**Location:** BCCC - Floridian Ballroom  
**Show Dates:** November 4 - 5, 2011

**Please complete this form and mail or fax to:**  
 Show Management Convention Services  
 1900 NW 21st Avenue  
 Fort Lauderdale, Florida 33311  
 Fax: (954) 764-2674

Completing this form by the deadline will enable us to better coordinate the move-in of your exhibit and assist in tracing your shipment if necessary.

**DEADLINE: October 24, 2011**

### 1) Where are you shipping?

- Show Management Warehouse  
 Direct to Show Site

### 2) What is the estimated total weight to be shipped?

lbs.

### 3) Estimate the total number of exhibit items being shipped.

Crated     Uncrated     Machinery

### 4) What is the weight of the heaviest piece being shipped?

lbs.

### 5) Will you be displaying any mobile units (i.e. self powered vehicles or towed equipment)?

- Yes     No

If yes, what type of equipment will you be displaying:

### 6) Please indicate the total number of trucks in each category that you will use.

Van Line     Flat Bed   
 Common Carrier     Company Truck   
 Overseas Container

### 7) Please list Carrier name(s).

### 8) If using a Customs Broker, please type name and phone number of broker.

Name

Phone

### 9) Type name of Exhibit Manager/Coordinator in charge of booth set-up.

Name

Phone

### 10) Booth labor and set-up

#### A. What labor source are you planning to use for booth set-up?

#### B. What date and time do you plan to have labor on-site to begin booth installation.

#### C. Are you ordering booth carpet from Show Management?

- Yes     No

### MACHINERY EXHIBITS ONLY

Are there any special handling equipment required to unload your exhibit, i.e. extended forklift blades, special slings, lifting bars, etc.

Please complete this form to help ensure that the proper capacity of material handling equipment will be made available for your unloading requirements.

Company Name: \_\_\_\_\_ Space #: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Email: \_\_\_\_\_

On-Site Contact: \_\_\_\_\_ On-Site Cell/Beeper: \_\_\_\_\_

Name (print or type): \_\_\_\_\_ Signature\*: \_\_\_\_\_

\* By signing this form, I am stating that I agree with, have read and understand all policies that have been described on the Payment Policy Form

**IMPORTANT INFORMATION:** \*Cancellation after deadline will be charged at 50% of prevailing rate. \*Cancellation after installation will be 100% of prevailing rate. \*Orders received after deadline will be filled as available at the standard rates. \*Floor orders are limited to availability. \*Phone orders will NOT be accepted. \*All materials are furnished on a rental basis and remain the property of SMCS. \*Adjustments to your invoice will not be made after the close of the show. \*A finance charge of 1.5% per month (18% annum) will be added to all accounts not paid within ten days of invoice date. \*In the event it becomes necessary to enforce this agreement for collection through legal counsel, exhibitor and/or exhibiting company agrees to pay a reasonable attorney's fee for such collection effort.



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## Outbound Freight Procedure

**Deadline:**  
**October 24, 2011**

**Event:** Vision Preview  
**Location:** BCCC - Floridian Ballroom  
**Show Dates:** November 4 - 5, 2011

### OUTBOUND FREIGHT PROCEDURE

To assist you with arrangements for outbound shipments, SMCS will have a service desk to provide you with labels, bills of lading and shipping information. **No shipment will be loaded without a completed and returned bill of lading!**

*UPS Freight is the appointed show carrier and outbound arrangements have already been made with them.*

**NOTE: UPS Freight IS NOT UPS Ground, Air, 2nd Day, etc.. It is a Freight Trade Show Service**

If it is your preference to use a carrier other than UPS Freight, **it is your responsibility to make the necessary pick up arrangements** and a bill of lading must be turned in at the service desk for all types of shipments. Carriers should arrive prepared with the exhibiting company name, number of pieces, and destination for any shipment they are picking up. *No freight will be loaded onto any carrier without this information!* Materials sold locally and awaiting customer pick up should be dealt with in the same manner as all other outbound shipments. In the event your designated carrier does not make the pick up at the allocated time, SMCS reserves the right to force any shipment onto UPS Freight trailers in order to vacate the show grounds.

Should you use Federal Express, UPS Ground, UPS Air, Airborne, or any other air freight forwarder, it will be necessary for you to provide the appropriate shipping document with your account clearly visible and affix the necessary document to each item being shipped. When contacting the carrier for pick up arrangements either at show site or at our warehouse, you must inform the service desk personnel of the scheduled arrangements along with the confirmation numbers and complete a bill of lading for our reference.

Any shipment not picked up at show site or where no disposition is made will be returned to the warehouse and will incur a return fee along with applicable storage charges. These charges are in addition to the material handling rates. All charges for services performed must be settled before any shipment will be released to any carrier.

### SHIPMENT INSTRUCTION AT CLOSE OF SHOW

**To be completed for reference only. A bill of lading must be submitted by exhibitor at show site.**

**Ship To:**

Company Name  Attention

Address  Country

City  State  Zip Code

More than 1 shipping destination?  Yes (attach additional information)  No

Type of Carrier:  Air  Motor Freight  Show Carrier (**UPS Freight**)  Other

*Note: All outbound shipments will be shipped collect unless otherwise specified.*

Bill Charges To  Phone  Address

City  State  Zip Code

Company Name: \_\_\_\_\_ Space #: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Email: \_\_\_\_\_

On-Site Contact: \_\_\_\_\_ On-Site Cell/Beeper: \_\_\_\_\_

Name (print or type): \_\_\_\_\_ Signature\*: \_\_\_\_\_

\* By signing this form, I am stating that I agree with, have read and understand all policies that have been described on the Payment Policy Form



CONVENTION SERVICES  
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## Terms & Conditions

**Advance Rate Deadline:**  
**October 24, 2011**

**Event:** Vision Preview  
**Location:** BCCC - Floridian Ballroom  
**Show Dates:** November 4 - 5, 2011

Please read carefully!

You are entering into a contract which may limit your possible recoveries in case of loss or damage. The terms and conditions set forth below become a part of the contractual agreement between Show Management Convention Services and you, the CUSTOMER. Acceptance of said terms and conditions will be construed when the documents in this packet are signed by the CUSTOMER, his/her agent, or representative.

### 1) DEFINITIONS

The word SMCS shall be construed within the meaning of this contract as Show Management Convention Services (aka: Show Management) and their employees, officers, agents, and assigns including any subcontractors that SMCS may appoint. The term CUSTOMER refers to any party who contracts for services with SMCS.

### 2) SMCS RESPONSIBILITIES

SMCS shall be responsible only for those services which it directly provides, and hereby agrees to execute its contractual duties in good faith. SMCS assumes no responsibilities for any persons, parties, or other contracting firms not under SMCS's direct supervision and control. SMCS shall not be responsible for loss, delay, or damage due to strikes, lockouts, work stoppages, natural elements, vandalism, acts of God, civil disturbances, power failures, acts of terrorism or war or any other causes beyond SMCS's reasonable control, or ordinary wear and tear in the handling of materials.

SMCS shall not be liable to any extent whatsoever for any actual, potential, or assumed loss of profits or revenues, or for any collateral costs which may result from any loss or damage to an exhibitor's material which may make it impossible or impractical to exhibit same.

### 3) INSURANCE

It should be clearly understood that SMCS is not an insurer. Each CUSTOMER should arrange complete risk coverage for the value of said equipment through endorsements to existing policies, insuring the exhibit material from the time it leaves their facility until it is returned. It should be further understood and agreed that SMCS does not provide for full liability, should loss or damage occur. Should SMCS incur a liability, it shall be limited to the specific article which is lost or damaged, and in any event, the maximum liability shall be limited to \$ .30 per pound per article with a maximum liability of \$50.00 per item, or \$500.00 per shipment, whichever is less.

### 4) CLAIM(S) FOR LOSS

CUSTOMER agrees that any and all claims for loss or damage shall be submitted to SMCS prior to the conclusion of the show when alleged loss or damage occurred prior to that time, and in all cases within 30 days of the conclusion of the show. For claim reporting purposes, the "conclusion" of the show shall be construed as the end of the day on which CUSTOMER must vacate the show site. All claims reported after the 30 day period will be rejected.

Claims for loss or damage must be submitted to SMCS prior to close of the event. No suit or action shall be brought against SMCS or its affiliates more than six months from the date of the cause of action.

### 5) PAYMENT FOR SERVICES MAY NOT BE WITHHELD

In the event of any dispute between the CUSTOMER and SMCS relative to any loss or damage claim, the CUSTOMER shall not be entitled to, and shall not withhold payment for SMCS services as an offset against the amount of the alleged loss or damage. Any claim against SMCS shall be considered a separate transaction and shall be resolved on its own merit.

### 6) INDEMNIFICATION

CUSTOMER agrees to indemnify, forever hold harmless and defend SMCS and their employees, officers, and agents from and against any and all claims, causes of action, fines, penalties, damages, liabilities, judgements, and expenses on account of personal injury or death, damage to or loss of property or profits arising out of, or contributed to by any of the following:

CUSTOMER'S negligent supervision of any labor secured through SMCS or the negligent supervision of such labor by any of the CUSTOMER'S employees, agents, representatives invitees, and/or any CUSTOMER appointed contractor (EAC).

CUSTOMER'S negligence, willful misconduct, or deliberate act, or such actions of CUSTOMER'S employees, agents invitees, representatives or EAC's at the show or exposition to which this contract relates, including but not limited to the misuse, improper use, unauthorized alteration, or negligent handling of SMCS equipment.

CUSTOMER'S violation of Federal, State, or Local ordinances.

CUSTOMER'S violation of Show Regulations and/or Rules as published by Facility and/or Association Management.

### 7) PACKAGING AND CRATES

SMCS shall not be responsible for surface damage to loose or uncrated materials, pad-wrapped materials, or shrink-wrapped materials. SMCS shall not be responsible for concealed damage, damage to carpets in bags or poly, or damage to materials improperly packed. SMCS shall not be responsible for crates and packaging which are unsuitable for handling, partially assembled, or having prior damage.

### 8) EMPTY CONTAINERS

Affixing "empty storage" labels to containers is the sole responsibility of the CUSTOMER or their representative. All previous labels should be removed. SMCS assumes no responsibility for removal or mis-delivery of containers with old labels or incorrect information on labels, or for loss of or damage to materials stored in containers labeled "empty". SMCS shall in no event be liable for collateral, exemplary, indirect costs or damages, or loss of sales resulting from or related to a claim for loss or damage of material.

Any shipment not handled by SMCS, but for which, SMCS is required to handle the storage of empty shipping containers, a charge of \$50.00 per crate, case, or any type of container will be assessed.

If a special handling "BULLSEYE" label is required to have an empty returned shortly after closing, the charge for these will be \$75.00 per "BULLSEYE" label.

**Advance Rate Deadline:  
October 24, 2011**

**Event:** Vision Preview  
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Please read carefully!

You are entering into a contract which may limit your possible recoveries in case of loss or damage. The terms and conditions set forth below become a part of the contractual agreement between Show Management Convention Services and you, the CUSTOMER. Acceptance of said terms and conditions will be construed when the documents in this packet are signed by the CUSTOMER, his/her agent, or representative.

### 9) INBOUND SHIPMENTS

Consistent with trade show industry practices, there may be a lapse in time between the delivery of shipment(s) to the booth and the arrival of the CUSTOMER or their representative. During such time, the materials will be left unattended. SMCS is not, and cannot be, responsible for loss, damage, theft, or disappearances of CUSTOMER'S materials after same have been delivered to the CUSTOMER'S booth at the show site. All shipments should be made on a commercial bill of lading.

SMCS shall not be liable for shipments received without receipts, freight bills, or specified unit counts on receipts of freight bills, such as UPS, Fed Ex, Van Lines, etc. Such shipments will be delivered to booth without guarantee of piece count or condition. Further, the CUSTOMER agrees, in connection with the receipt, handling, temporary storage, and reloading of the freight, that SMCS and its affiliates will provide these services as CUSTOMER'S agent and not as bailee or shipper.

Bills of lading or delivery slips indicating number of pieces, description of merchandise and weight are required for all shipments. In the event no weight is indicated on delivery documents, SMCS will estimate the weight if no actual scale weight is provided prior to the close of the event. This estimated weight will be final and binding.

### 10) OUTBOUND SHIPMENTS

SMCS will have bills of lading and labels available at the Service Desk. **NO SHIPMENT WILL BE LOADED WITHOUT A BILL OF LADING.**

Once materials have been labeled, packed and ready to be shipped, completed bills of lading should be turned in to the Service Desk. Materials sold locally and awaiting customer pick up should be dealt with in the same manner as all other outbound shipments.

Consistent with trade show industry practices, there may be a lapse of time between the completion of packing and the actual pick up of CUSTOMER'S materials from the booth for loading onto a carrier. During such time, the materials will be left unattended. SMCS shall not be responsible for loss, damage or theft of materials loaded after the show. All materials will be checked at the booth at the time of loading using document(s) submitted to SMCS by the CUSTOMER. Notations of exceptions to conditions of materials, or piece counts will be on the form submitted by the CUSTOMER.

Exhibitors selecting carriers other than the selected show carrier will need to make their own arrangements for pick up. SMCS will not release any shipment to any carrier until the CUSTOMER has provided a completed bill of lading to the service desk. In the event a carrier arrives at show site or warehouse with their own bill of lading, SMCS will not honor the paperwork unless and until the CUSTOMER has completed a standard bill of lading provided by SMCS or written instruction from the CUSTOMER indicating the pick up is acceptable.

### 10) OUTBOUND SHIPMENT

SMCS assumes no responsibility for loss, damage, theft or disappearance of CUSTOMER'S materials after the same have been delivered to CUSTOMER'S appointed carrier, or agent for transportation after the show. SMCS loads materials onto the carrier's truck under the supervision of the carrier's driver who checks and assumes custody of materials, SMCS assumes no liability for any materials after carrier assumes custody of materials.

If CUSTOMER'S designated carrier fails to show by the move-out deadline after a show, SMCS shall have the authority to route CUSTOMER'S shipment via an alternate carrier, or return shipment to a local warehouse for disposition at CUSTOMER'S expense.

Materials left behind without orders at the service desk may be classified as abandoned. SMCS shall not be responsible for same. SMCS is not responsible for any delay of rush shipments. While rush shipments will be expedited to the best of our ability, we will not assume any financial responsibility for shipments which do not arrive at their destination at a dated time.

Materials returned to warehouse where no disposition is made by the CUSTOMER or for pick up by a chosen carrier, the CUSTOMER agrees to be responsible for a return to warehouse surcharge of \$38.00 per hundred weight with a \$190.00 minimum charge when this service is necessary. Materials will be held in storage until payment and instruction for destination is provided.

### 11) GENERAL INFORMATION

The material handling rates quoted include the labor and equipment for unloading and loading the freight. Labor and equipment is available for uncrating, unskidding, assembling, positioning, leveling, dismantling, recrating, and reskidding machinery and/or equipment of exhibitors. Rates for these services can be obtained from SMCS.

All shipments must be consigned to SMCS to enable us to accept them for handling. Direct shipments should not be addressed to hotels, convention centers, or any named show site, as they have no facility for storing exhibit freight.

Any shipments requiring special handling due to length, width, height, or weight will be handled on a time and material basis. Any single piece, due to its size, that will not fit through doorways or elevators will be taken as far as possible and then becomes the responsibility of the exhibitor. Arrangements to enlarge such openings, if requested, will be made by SMCS at the expense of the CUSTOMER.

SMCS shall have control over all freight docks, doors, elevators, and crate storage areas, as the material handling contractor.

Unless the bill of lading clearly identifies the weights of crated and uncrated material, SMCS will invoice the entire load as uncrated/loose and will be unable to adjust charges later.

Any cancellation of services must be placed in writing and provided to SMCS at least 48 hours prior to the set up.



## UPS Freight<sup>SM</sup> Trade Show Services

### Simplified shipping solutions

#### Inbound to the show

- Contact with a trade show specialist provides the right solution for moving your exhibit to and from the show—well before it begins.
- Advance warehousing streamlines the shipping process prior to shows and ensures priority delivery to the show floor.
- Round-the-clock tracking capabilities give you real-time information on exhibit materials and your booth.

#### Outbound from the show

- On-site UPS representatives advise on freight and package transportation options.
- Our full range of freight and package services includes ground or air service, as well as guaranteed\* and time-definite urgent services.
- Coordinated package and freight pickups at the show help get you to the airport on time.

Contact Trade Show Services at 800.988.9889 or via email at [tradeshow@upsfreight.com](mailto:tradeshow@upsfreight.com).



### A complete range of services from the carrier you know and trust

#### Freight services:

- Ground freight
- Air freight
- Urgent

#### Package services:

- Ground
- Air
- International

# UPS Freight<sup>SM</sup> Trade Show Services

Dedicated trade show experts available at 800.988.9889 or via email at [tradeshow@upsfreight.com](mailto:tradeshow@upsfreight.com)

## Full range of services

### Urgent

- Time-specific delivery by air or ground
- Expedited air and ground to and from shows

### Standard

- Intact and on-time delivery from coast to coast or within the same city (two to five days, standard time)

### Package

- On-site coordination of package and freight shipping

## Tips for smoother trade show shipping

- Remove all old shipping labels and affix new shipping labels.
- Take advantage of our advance warehouse capabilities to eliminate tight delivery windows.
- Include deliver-by date on bill of lading for advance warehouse shipments.
- Include target (move-in) date on bill of lading if shipping directly to show site.
- Include booth number and phone number on bill of lading and on freight and package labels.

\* In the event that UPS Freight fails to deliver the shipment by the agreed time and date, freight charges will be canceled. UPS Freight is not liable for any consequential damages arising from failure to deliver as agreed. See UPS Freight's Tariff and Terms and Conditions at [t1.upsfreight.com](http://t1.upsfreight.com) and any other applicable contract, as other restrictions may apply.

## Online resources

- 24/7 shipment tracking provides real-time visibility
- Electronic bills of lading streamline shipment processing

Visit us at:  
[upsfreight.com/tradeshow](http://upsfreight.com/tradeshow)  
or call 800.988.9889

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## Multimodal capabilities

